#	TURKISH AVIATION ACADEMY 2017 IATA TRAINING PLAN	# of days	Course code	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
1	Air Transport Economics (Classroom, 5 days)	5	TCVG-49					**(22-26)**							
2	Air Transportation Management (Classroom, 5 days)	5	TCVG-10										**(23-27)**		
3	Aircraft Acquisition and Financing (Classroom, 4 days)	4	TALL-04										**(16-19)**		
4	Airline Business Models and Competitive Strategies - virtual simulation program (Classroom, 5 days)	5	TALG-02					**(8-12)**							
5	Airline Social Media Strategy (Classroom, 3 days)	3	TALM-46			**(21-23)**									
6	Airport Slots and Coordination (Classroom, 3 days)	3	TALM-13									**(11-13)**			
7	Dangerous Goods Regulations (DGR) - Initial - Category 6 (Classroom, 5 days)	5	TCGP-03							**(3-7)**					
8	Dynamic Pricing and Revenue Management (Classroom, 4 days)	4	TALM-33				**(10-13)**								
9	International Negotiation Skills (Classroom, 5 days)	5	TAPH-21								**(7-11)**				
10	Managing Air Cargo Operations (Classroom, 4 days)	4	TCGP-69					**(15-18)**							
11	Network,Fleet and Schedule Planning (Classroom, 5 days)	5	TALM-26											**(27-1)**	
12	Passenger Fares and Ticketing - Basic (Classroom, 5 days)	5	TALF-28							**(10-14)**					
13	Passenger Proration - Fundamentals (Classroom, 5 days)	5	TALF-56									**(18-22)**			
14	Professional Skills for DGR Instructor-Categories 1,2,3,6 (Classrom, 5 days)	5	TCGH-01								**(14-18)**				
15	Baggage Handling Services and Systems (Classroom, 3 days)	3	TAPG-09												**(4-8)**
16	Train the Trainer-Advanced (Classroom, 3 days)	3	TAPH-30						**(12-14)**						
17	Project Management - Advanced (30 PDUs, classroom, 5 days)	5	TAPH-38									**(25-29)**			
18	Managing a Corporate Travel Program (Classroom, 3 days)	3	TALF-76			**(27-29)**									
19	Cargo Skills and Procedures (Classroom, 5 days)	5	TCGP-01												**(4-8)**
20	Security Management Systems - SeMS (Classroom, 5 days)	5	TSCS-18							**(10-14)**					
21	Understanding NDC Architecture (Classroom, 2 days)	2	TALF-80						**(6-7)**						
22	Airlines Understanding and Adopting NDC (Classroom, 3.5 days)	3.5	TALF-79										**(3-6)**		
23	Airport Services - Passenger Handling (Classroom, 5 days)	5	TALP-10						**(19-23)**						
24	Ancillary Revenue Strategies (Classroom, 4 days)	4	TALG-82				**(25-28)**								
25	Human Factors in Aviation (Classroom, 5 days)	5	TCVT-05												**(11-15)**
26	Instructional Techniques (Classroom, 5 days)	5	TAPH-03							**(24-28)**					
27	Route Forecasting and Development (Classroom, 4 days)	4	TALG-18										**(2-5)**		
28	Station / Ground Handling Management (Classroom, 5 days)	5	TALP-02								**(21-25)**				
29	Passenger Proration - Advanced (Classroom, 5 days)	5	TALF-57												**(18-22)**
30	Crew Resource Management for Instructors (Classroom, 3 days)	3	TALS-43												**(11-13)**
31	Airline Customer Service: Strategy Design and Implementation (Classroom, 3 days)	3	TALM-08									**(18-20)**			
32	Instructional Tecniques for DGR – Categories 4,5,7,8,9,10,11,12 (Classroom,5 days)	5	TCGH-02				**(3-7)**								
33	Aviation Cyber Security (Classroom, 3 days)	3	TSCS-59					**(29-31)**							
34	Airport Terminal Planning and Design (Classroom, 5 days)	5	TAPG-39						**(5-9)**						
35	Training Needs Assessments (Classroom, 3 Days)	3	TAPH-01										**(25-27)**		
36	Airport Security Operations Optimization (Classroom, 5 days)	5	TSAP-02										**(16-20)**		
37	Special Fare and Ticketing- Intermediate (Classroom 5 days)	5	TALF-40											**(13-17)**	

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38	Cargo Revenue and Yield Management (Classroom, 4 days)	4	TCGP-47								**(7-10)**				
39	Management of Training (Classroom, 5 days)	5	TAPH-04			**(13-17)**									
40	Airport Marketing & Corporate Communication Strategies (Classroom 5 days)	5	TAPG-24							**(3-7)**					
41	Managing Accident Prevention and Investigation (Classroom 5 days)	5	TCVG-16									**(11-15)**			